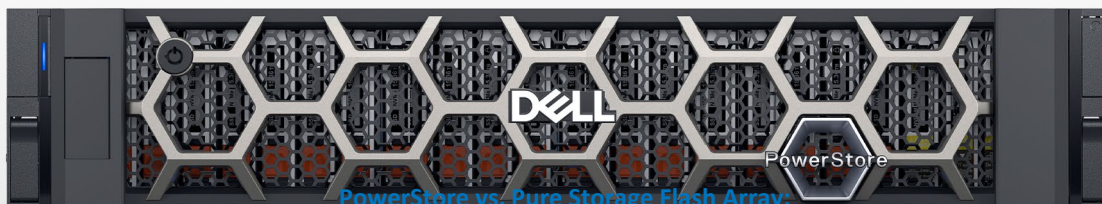


# 'Win with PowerStore'

## Key takeaways

Pure Storage knows they can't compete with Dell Technologies, which is why they don't seem to publish ALL their specs and features for their products.

Knowing that, it's no surprise they go after Dell Technologies whenever they have the chance and try to discredit PowerStore...even though they are unmatched when it comes to PowerStore's Flexibility.



These are just a few of the over 120 new features to PowerStoreOS that puts PowerStore ahead of the competition

- Up to 50% more performance compared to previous generations
- 100Gb/s IP connectivity
- Increased Scalability with 66% more TB, up to 8X more volumes and new NVMe expansion
- Built in Security including KMIP, FIPS, Secure Boot and Hardware Root of Trust
- Anytime Upgrade



### More Choice

- PowerStore enables you to grow capacity as you see fit and doesn't lock you in to upgrading your controllers to do so.
- This type of flexibility lets you configure to what your customer really needs!



### More Configuration Flexibility

- PowerStore's unmatched configuration flexibility means you can add one drive at a time, versus Pure Storage asking you to add 10 – 14 at a time!
- PowerStore is configured to meet your customers' ever evolving needs and grow with them. No need to increase capacity in chunks with Dell Technologies.



### Better Rack Space Efficiency

- Across the PowerStore portfolio in comparison to Pure Storage, Dell is able to fit more storage in less rack space (more TB/U). Thus, PowerStore is more efficient and more compact than FlashArray//X or //XL.



### Clusters are Unmatched by Pure Storage

- PowerStore's unique ability to mix and match clusters across appliances is unmatched.
- PowerStore has the ability to scale out 4 appliances in a single cluster, with seamless data mobility between appliances.
- This means, you have the ability to add on another appliance, which is easily updated, and gives you the peace of mind to put in what makes sense to YOU as you grow.



### Adaptable Architecture Evolves with You

- The Adaptable Architecture enables you to extend the solution life to accommodate ANY future by easily being able to scale up and scale out.



### Cyber Security Enhancements

- PowerStore's modern and intelligent security enables you to stay ahead of today's threats.
- Cyber Security is foundational in PowerStore's DNA, which outperforms Pure Storage in:
- Ransomware Protection: Our CEPA support helps you identify cybersecurity threats before they occur and helps you recover faster.
- File Locking FLR: safeguards file data from both internal and external threats.
- Supply Chain Security: Our Secure Boot with HWRoT eliminates the risk of tampering.



Derive Technologies is a Minority-Owned Business Enterprise (MBE) and a brand-agnostic full-service IT integrator aligned with best-of-breed technology to optimize and empower your IT environment.



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