



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information  
Group 73600 – Award 22802  
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68162	2 Hardware	Panasonic Corporation of North America d/b/a Panasonic System Communications Company of North America Two Riverfront Plaza - 6th Floor Newark, NJ 07102	36-2786846 1000009189

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?

No  Yes – Up to

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Jeanne Smith Contracts Manager (862) 763-1160	Two Riverfront Plaza - 6th Floor Newark, NJ 07102	Jeanne.Smith@us.panasonic.com
Account Manager	Kyle Kaiser National Sales Manager – Public Sector (443) 800-5181	Two Riverfront Plaza - 6th Floor Newark, NJ 07102	kyle.kaiser@us.panasonic.com
Sales Manager	Andrew Colyer Sales Manager - Mobility Solutions, Northeast 201-563-2500	Two Riverfront Plaza - 6th Floor Newark, NJ 07102	Andrew.Colyer@us.panasonic.com
Billing Manager	Jeanne Smith Contracts Manager (862) 763-1160	Two Riverfront Plaza - 6th Floor Newark, NJ 07102	Jeanne.Smith@us.panasonic.com
RFQs			Contracts@us.panasonic.com
<b>Emergency Contact</b>	<b>(201) 325-1181 / Toll-Free Telephone (888) 245-6344 / E-Mail Contracts@us.panasonic.com</b>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Altech Electronics, Inc. 2234 McDonald Ave Brooklyn, NY 11223 www.altechradio.com	11-2206398 1000011528	Keith Brooks Owner (718) 266-7863	Keith@altechradio.com	Lot 2 – Hardware
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	NYGOV@cdwg.com	Lot 2 – Hardware
Code 3 Technology LLC 9855 E. Southern Ave #50882 Mesa, AZ 85209	83-1539160 1100238756	Clay Jeppsen President (480) 888-6401	clay@code3technology.com	Lot 2 – Hardware
Compulink Technologies, Inc. 260 West 39th St. Suite 302 New York, NY 10018 https://www.compu-link.com/	11-2967448 1000000634	Denise Arboleda VP of Sales (212) 695-5465	Denise@compu-link.com	Lot 2 – Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com/ <i>WBE</i>	13-3352744 1000006353	Ann Martino (914) 835-1105 Ext. 101	amartino@corporatecomputersol.com	Lot 2 – Hardware
Derive Technologies LLC 110 William Street New York, NY 10038 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Madhu Royal Vice President of Sales (212) 363-1111	mroyal@derivetech.com	Lot 2 – Hardware
Eastern Managed Print Network LLC 1224 W. Genesee St Syracuse, NY 13204 www.easternmpn.com	16-1060031 1000039622	Kevin Smith Solutions (315) 233-8139	ksmith@easternmpn.com	Lot 2 – Hardware
eBiz Docs, Inc. 85 Broadway Menands, NY 12204 www.ebizdocs.com	14-1832684 1000039386	Howard Gross President & CEO (518) 456-1011	hgross@ebizdocs.com	Lot 2 – Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Fax Unlimited, Inc. d/b/a Document Solutions Unlimited 74 East Route 59 Spring Valley, NY 10977 www.docsolunlimited.com	13-3472328 1100015307	Isaac Brewer (845) 425-5255 Ext. 101	isaac@docsolunlimited.com	Lot 2 – Hardware
Foertsch Holdings, Inc. DBA Telrepc 101 North Plains Industrial Road Wallingford, CT 06492 https://www.telrepc.com/	84-3110328 1100258066	Robin Manginelli Comptroller (203) 284-5247	rmanginelli@telrepc.com	Lot 2 – Hardware
Gholkar's Inc. 7321 State Route 251 Victor, NY 14564 http://gholkars.com	16-1331985 1000015758	Preeya Gholkar President (585) 924-2050	info@gholkars.com	Lot 2 – Hardware
<i>M/WBE</i>				
Image Access Corp. 22 Paris Ave., Suite 210 Rockleigh, NJ 07647 www.imageaccesscorp.com	22-2762602 1000030462	Claire Feulner Title VP (201) 342-7878	cfeulner@imageaccesscorp.com	Lot 2 – Hardware
Image Integrator LLC 1005W. Fayette Street Suite 3D Syracuse, NY 13204 https://imageintegrator.com	27-0080053 1000004774	Scott Secord President (315) 474-9788	ssecord@imageintegrator.com	Lot 2 – Hardware
<i>SB</i>				
Insight Public Sector 6820 South Harl Avenue Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Fred Tafoya Account Executive (480) 111-5386	newyork@insight.com	Lot 2 – Hardware
Island Tech Services LLC 980 S 2nd Street Ronkonkoma, NY 11779 www.itsg.us.com	20-0819689 1000052688	Robert Gronenthal Partner/Owner (631) 447-2442	robert@islandtechservices.com	Lot 2 – Hardware
Linstar Inc. 430 Lawrence Bell Drive Buffalo, NY 14221 www.linstar.com	16-1559780 1000008366	Ben Baker Regional Service Manager (716) 574-5816	Ben.Baker@linstar.com	Lot 2 – Hardware
National Business Equipment LLC d/b/a National Business Technologies 505 Bradford Street Albany, NY 12206 www.national1927.com	26-2693993 1000017518	John Arabio Business Manager (518) 724-6455 Ext. 3129	nyscontract@national1927.com	Lot 2 – Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Northeastern Office Equipment Inc. 25 Banfi Plaza North Farmingdale, NY 11735 www.northeasternoffice.com  <i>SB</i>	11-2750135 1000011894	Joe Munnie Jr. (631) 845-9500 Ext. 239	Joe@northeasternoffice.com	Lot 2 – Hardware
Pioneer Business Systems, Inc. 165 West 29th Street New York, NY 10001 www.pioneerocopier.com  <i>MBE</i>	26-4492925 1100094833	Dan Sacco Director of Sales (212) 594-2614 (O) (347) 724-8959 (M)	dsacco@pioneerocopier.com	Lot 2 – Hardware
SCM Products, Inc. 60 Plant Ave Suite 2 Hauppauge, NY 11788 www.scmproducts.com	11-2632865 1100138639	Keith Siegel CEO (631) 234-1304	keiths@scmproducts.com	Lot 2 – Hardware
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Kevin Carpenter Account Executive (518) 221-5111	NYSLED@shi.com	Lot 2 – Hardware
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 7871 Lehigh Crossing Dr. #1 Victor, NY 14564 www.synergyits.com	16-0985336 1000015161	Brian Jones Senior Account Executive (585) 758-7232	bjones@synergyits.com	Lot 2 – Hardware

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**